

HOWINEORIANISITIO YOUTOPROTECTYOUR FAMILY WEALTH FOR YOUR BLOODLINEEDR CENERATIONS TO COME?

PROTECTION UMBRELLA

Insurances

Shares and Managed Funds

Companies

Spouses and Exes



Superannuation

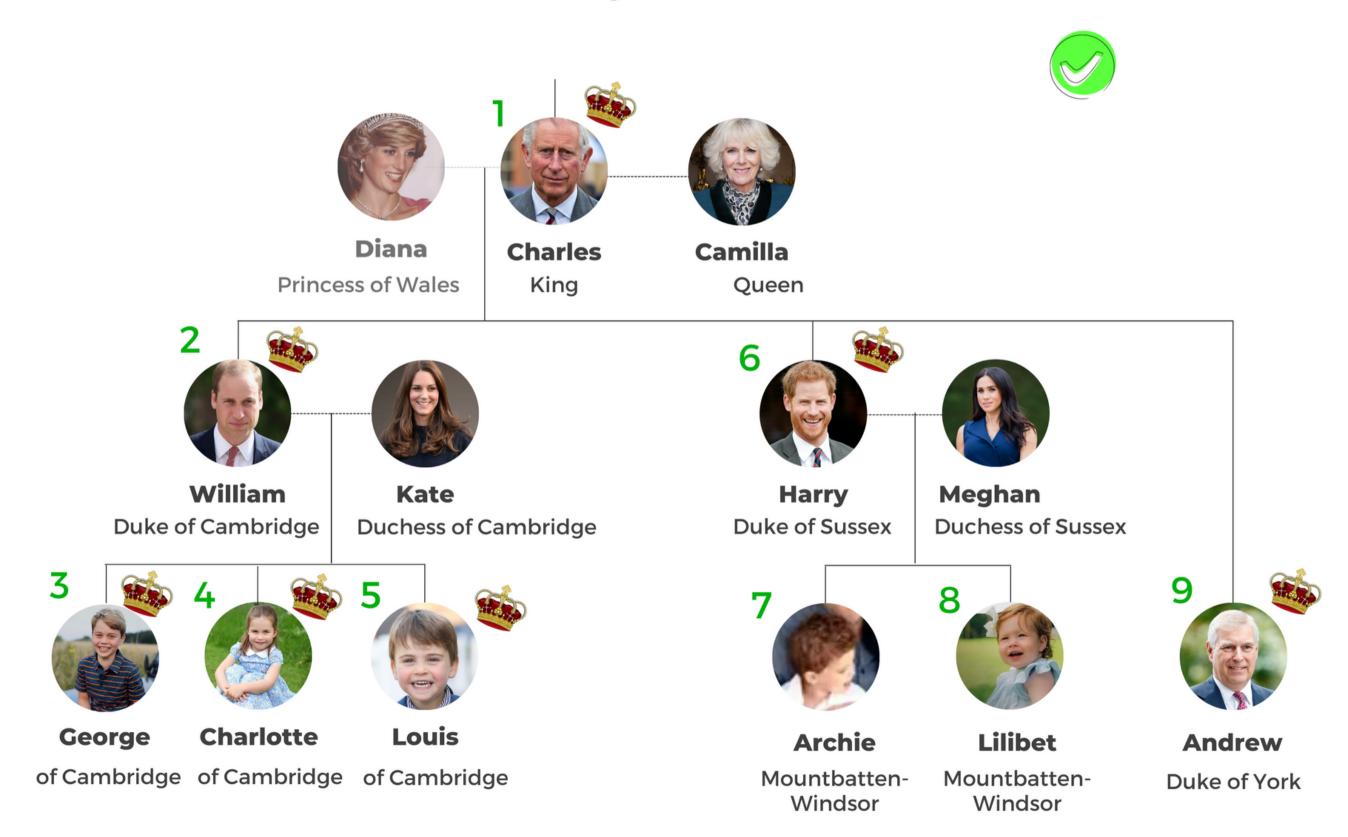
Trusts

Properties

Children

The Key - Build a Strong Line of Succession

British Monarchy Line of Succession



Line of Succession - Tips and Traps

- For business companies ensure that the SD is a business manager
- Trustee companies is there such a thing as a "no risk" person
- Executor should not be the same person as the Director on the corporate trustee of the Family Protection Trust - Re Permewan
- Have you completed a line of succession for second generation FPT split trusts?????

John Smith Sally Smith Dad - Bill Smith

Brother - Sam

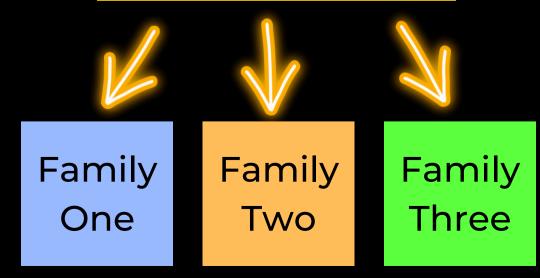
Multi-Generational Leading Member Trust

Line of Succession

- LMA
- Successor LMA
- 2nd Successor
 LMA
- 3rd Successor
 LMA



Leading Member
Trust

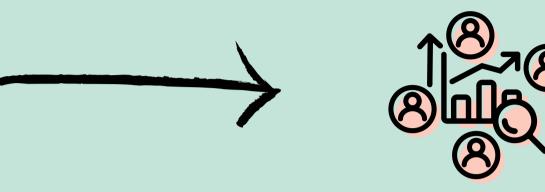


- More than a Discretionary Trust
- Built to protect family wealth for bloodline
- The key is the Leading Member Appointor (LMA)
- Important to have a line of generational successor LMAs
- Multi-generational and forever
- Holds all of the family wealth
- On death it splits into family groups appointors and trustees
- No resettlement if you convert in line with ATO rules TD2012/21

Abbott & Mourly Legal Back Office How it Works



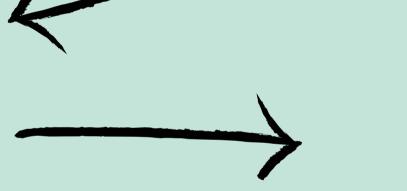
Advisory firm excites the client with what is possible



Send Client
background to AM
App for review
noting it is LBO



AM will develop a joint proposal for you to present to the client

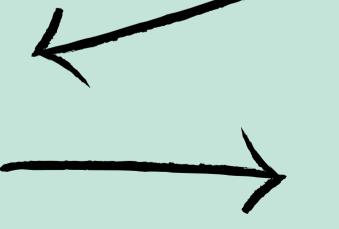


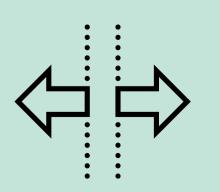


Adviser sits
with client to
complete the
data capture



AM Lawyers prepare the documentation for client review and completion





Client fee split between AM 30% - 50% and
Adviser 70% - 50%
depending on the size

Next Steps

- We are going into some very hard times so all clients need protection
- Use the tools and template documents on LightYear Docs which are provided by Abbott & Mourly Lawyers
- Make sure you register for future advanced strategy events
- Book accommodation for Phuket and register for the conference

